

Texas High School Bass Association
Board Meeting
January 8, 2022

Meeting started at 8:09 by Tim Haugh

Board Members in Attendance – Zoom Meeting – Tim Haugh, Ken Starling, Steve Holland, Ryan Emmert, Anthony Davis, Russell Taylor, Riley Fitzgerald, Audrey Tolnay, Henry Burns, Taylor Hardin, Greg Gaines

Employees in Attendance – Zoom Meeting – Matthew Tolnay, Glenda Holland

2) Review and approve minutes from June 2021 board meeting

- Motion made by Tim to approve previous board meeting minutes, Riley second. Minutes Approved

3) Treasurer's Report

Glenda Holland: Explained to new members how to view the treasures report prior to discussing the report.

Balances of Scholarship account and Checking account breakdown

Entry Fee Breakdown per division

Scholarships and Donation breakdown

4) Review Spring 2022 budget

Matt Tolnay:

Revenue Section:

Review of Bank Balance as of 01.04.2022 and entry fees. 21 Opens left. Numbers are based on averages per tournament to estimate entry fees. Entries are estimated based on the first 3 events in the fall from each division.

Post season entries we are up 241 boats for regionals and 98 boats for state based on estimated entries. Adjusting percentages for regional and state qualifications will be discussed in summer meeting.

Sponsorships: Amounts received from H&W Marine, Skeeter, LMC Marine, Cool Tech Mechanical reviewed during treasures report. Pending amounts discussed and anticipated date of receiving those amounts.

Estimated revenue discussed based on estimated entries and sponsorships, subtracting Opens, Post Season, Operating expenses.

Opens:

Breakdown of spending on totals per tournaments. Nothing has changed in pricing since fall tournaments. Trophies, plaques, polygraphs, gift cards, Lews Prizes, Scholarships for 1st, 2nd, and 3rd place, Tournament Director fees, Release Tank Operations for opens remaining.

Post Season:

More scholarship money going to AOY tournament as approved from Summer meeting.

Operating Expenses 2020-2021:

No changes from fall fees moving forward into spring.

Administrative payroll, Paycheck service fee, CPA, Insurance, Trailer maintenance, Storage, Website and App support fees and payments to balance, AT&T, Big Commerce
Budget does not include merchandise sales.

Tim made a motion to pass Treasure's Report and budget, Steve seconded the motion. Motion passed.

5) Review proposed carryover and options for additional disbursement

Carryover allowed by IRS is \$5k.

Discussion of how to use carry over:

- Payoff App – all agreed yes
- Replace Matt's trailer due to age of trailer. Getting quotes for a new trailer from Intech Trailers. No longer going to use Triple A Trailers due to issues with an employee, trailers, and delay in sending parts and service for doors on trailers that required repairs.
- Discussion of gooseneck trailers going forward, starting with Matt's potential new trailer, due to risk of bumper pull trailers being too heavy/bulky to haul safely over long distances in inclement weather (high winds). Working on two different bids for bumper pull vs gooseneck trailers. Quotes pending.
 - Will table and revisit once we receive quotes on trailer. – All agreed yes
 - If we purchase a new trailer, sell Matt's old trailer and apply the funds to the new trailer to recoup the increase of costs on materials.
 - Removal of goodie bags option and move to the ten year state championship and add money to going towards new trailer – all agreed yes
- Donate to another 501c3 (Collegiate Bass Trail of Texas), to help pay down College trail line of credit, pending approval from CPA. – All agreed yes
- Add additional scholarships and where to add – All agreed yes
- Cell phone booster to try on Houston area tournaments due to live feed issues – viewing options
- Trailer maintenance on all trailers for new tires, and general maintenance. Will circle back when quotes on trailers are received.

6) Proposed division changes for schools in NT, W, M, Central and NE Divisions

Riley discussed moving 3 schools from Central division to North East divisions due to their proximity to Central lakes vs North East lakes. Riley discussed with all 3 schools team advisors and they were 100% for it. – all agreed

Matt discussed how he took all schools in the West, North Texas, and Metroplex division and averaged their number of teams per season so far. He geographically looked at where each school was and readjusted every school to better align their school location to lakes in their area to determine what division they should be in. West division will shift West to a true division with lakes in their area instead of traveling east to fish lakes not in their general area. This will allow more West division growth for teams that can't travel to the larger lakes the division currently fishes. - all agreed

Riley made a motion to move the discussed teams to new divisions for next season, Ryan seconded the motion. Motion passed.

7) Review and discuss 2022-2023 THSBA proposed schedule

Tournaments in Green are set, in yellow are pending. Sam Rayburn is locked in for our 10-year state championship lake at Castle Boykin. All RV spots are reserved for parking. Discussed other lake options,

and what was favorable and what wasn't. Looked at ramp options and possibilities of potential ramp closures and how it would affect the field. Discussion of regional events and parking.

Tim made a motion to proceed with schedule, Anthony Seconded. Motioned passed.

8) Regional and State shirt order quantities

Matt discussed in years past we pre-ordered all regional and out right purchased state shirts. Would like to look at out right purchasing regional state shirts, because the pre-order process takes about 3 months and 5 orders to finalize the order, and a variety of issues come up. Then doing a re-order open for extra orders. Selling any remaining items online.

Each regional has been worked up on number of shirts, by size and color, of what was sold in past tournaments to order out right, and bump up order quantities.

Also do a co-branded shirt with some of our sponsors. Cost of shirts will go up about \$4 per shirt. We've gone up \$5 on shirts due to this.

Do we do pre-sales or order out right?

Due to supply chain issues, if we open pre-orders and there is an issue with a size or color on shirts, it could create issues with orders, plus we need a minimum of 25 orders for shirts to order after the tournaments.

Do only 3 colors instead of 5 again due to supply issues and availability of shirts. 6 month turn around for shirt orders on average, reducing the amount of colors we use will help reduce this time frame.

Decided to purchase out right to avoid supply chain issues and clear margins for state and regionals. Order both regional and state at the same time to guarantee delivery in time for events.

Tim made a motion to approve 1200 long sleeve shirts for regionals, and 1500 short and long sleeve shirts for state to order now to have on hand at events and do 3 colors total for choices. Plus add co-branding. Ryan seconded. Motion passed.

9) Number of hotel rooms for State Championship for THSBA Board Members

Temple is giving \$2,000 and booked 7 rooms at a hotel for board members for having the tournament near their city. Matt & Audrey, Ryan & Lori, Riley & JP, Ken & Connie, Henry, Steve & Glenda, Taylor, Anthony, additional rooms for crew members. Russel, Greg, and Tim undetermined at the moment depending on if teams make it to state. Decided to reserve an additional 5 rooms.

Steve suggested taking the college trailer to the tournament as well as a high school trailer. Sell merch out of collegiate trailer.

All agreed, no motion required. Discussion of plan only.

10) National Scouting Report (Fishing)

Discussed what NSR is. Doesn't cost us as an organization anything, nor does it cost the kids to set up a free profile. There are upgrades within their system that kids can select that will require a monthly fee. They create recruitment videos, shows, and publicity of high school students for college recruitment efforts.

Tabled to get more info to verify no conflict of interest with our sponsors.

11) Texas Parks & Wildlife Competition

TPW magazine started a high school fishing conservation challenge. Need to clear with our sponsor Lew's due to St Croix sponsoring the challenge with the Texas Parks and Wildlife Magazine, but it's a hash tag challenge that students can potentially win scholarships and prizes. We would only promote it.

Tim made a motion to accept promoting this challenge with Lew's permission. Anthony seconded.
Motion Passed.

12) Discuss college trail

First tournament had 64 teams, it was well received. 20 additional teams accepted invitations. Board setup is the same as THSBA board except Matt Tolnay is a board member of college trail, and employee of THSBA (not a board member).

14) Close

Tim made a motion to adjourn meeting, Taylor seconded. Motion passed.